



NEWS RELEASE

MAINE DISTRICT OFFICE

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SBA AND THE MAINE PTAC TO HOST A SERIES OF GOVERNMENT CONTRACTING SEMINARS

The Maine District Office of the U.S. Small Business Administration (SBA) and the Maine Procurement Technical Assistance Center (Maine PTAC) are offering a series of no-cost seminars designed to answer the question 'How Do I Sell to the Federal Government'.

ALL SEMINARS WILL BE HELD AT:

Location: The U.S. Small Business Administration
Edmund S. Muskie Federal Building
68 Sewall Street, Room 512
Augusta, ME

Time: 11:00 a.m. – Noon

- May 9th, 2006 -** *Basic elements of a Proposal*
Learn the proper format for preparing a federal solicitation for a product or service, section by section
- July 11th, 2006 -** *U.S. General Services Administration (GSA) Schedules*
Learn how to get GSA solicitations and review the common aspects of any proposal to GSA
- September 26th, 2006 -** *Subcontracting*
Many times the best way to learn government contracting is by becoming a subcontractor to a Prime government contractor.
Learn if subcontracting is best for your business and what you can do to become a subcontractor.

To register for the seminars, contact Marilyn Geroux at the Maine SBA at 207-622-8382 or e-mail marilyn.geroux@sba.gov. Pre registration is necessary.